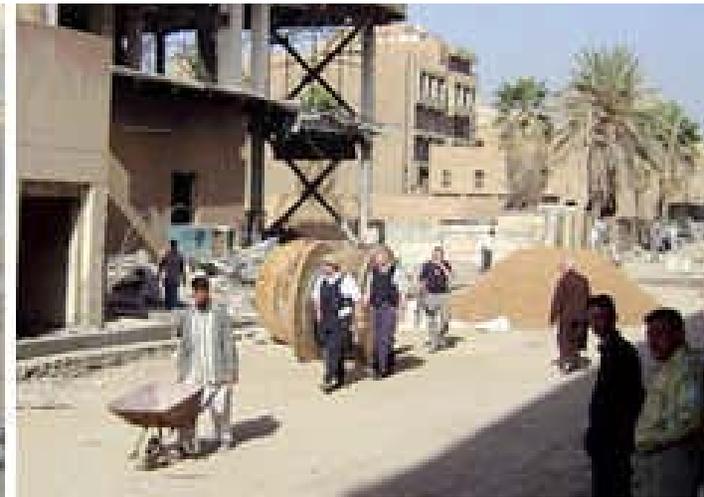


Lucent Technologies Iraq Communications Reconstruction Program



**Subcontracting Conference
April 2004**

Lucent Technologies
Bell Labs Innovations





Lucent's Iraq Communications Reconstruction Program

- **Lucent Technologies – who we are**
- **Scope of work**
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- **Subcontracting**
 - U.S. based small business
 - **Coalition Partners/Force Contributing Nation businesses**
 - Iraqi business
 - **Registration for potential subcontractors**



Lucent Technologies – Who We Are

Lucent Technologies is...

- A leader in the design and delivery the systems, services and software that drive next-generation communications networks
- Backed by world-renowned Bell Labs research and development
- Experienced in supporting the United States federal government for more than 60 years
- Uniquely qualified to lead the communications team that will help rebuild Iraq

Lucent's Work: Help Rebuild, Restore, And Modernize Communications

Scope of Work Areas

CPA Enterprise System – PSTN/LAN/WAN

CPA Enterprise Systems and Applications

Postal IT Architecture and Systems

WiFi Capabilities under the ITPC

CIO Function – Operations

Public Safety Info Services Network Initial Operating Capability

Commercial TV and Radio: Management and Licensing

Numbering Schema and E-112

Replacement of Power Systems and Back-up Generators

Iraqi FAA Operations

Technical and Management Training for ITPC

Emergency Repairs to ITPC Network – not elsewhere specified

Lucent's Iraq Communications Reconstruction Program

Overview

- Task Order driven contractual process
- Two-year base period, with three one-year options
- Multi-type contract – Firm Fixed Price (FFP), Cost Plus Fixed Fee (CPFF), and Cost Plus Award Fee (CPAF)
- Significant subcontracting requirements
- Significant security requirements
- Rapid mobilization

Lucent Technologies – Partners



Civils/Construction



CIO Operations



FAA Operations



Telecom Operations



Commercial Television &
Radio Management



Lucent Technologies – Partners

Information on Lucent partners' subcontracting requirements or employment opportunities:

- AT&T Government Solutions – www.att.com
- Booz Allen Hamilton – www.bah.com
- CH2M Hill – www.ch2m.com
- DynCorp, a CSC Company – www.csc.com
- Lockheed Martin Corporation – www.lmco.com



Lucent's Subcontractor Management Plan

- Provide maximum practicable opportunities for subcontractors to participate in program performance
- Leverage major, proven subcontractors to fulfill the diverse requirements expected in future task orders
- Align with U.S. small businesses, including veteran-owned small business, HUBZone small business, small disadvantaged business, and woman-owned small business concerns, consistent with efficient contract performance
- Maximize use of Iraqi subcontractors, with an emphasis on transfer of skills to the local Iraqi workforce
- Leverage Coalition Partners and Force Contributing Nations (CP/FCN) in support of the program



Lucent Subcontractors

US-Based Small Subcontractors:

- Expectation that no less than 15% small business spend, with a desired objective of at least 30%, of the total value of the acquisition will be performed by small business partners
- U.S. Small Business Partners: 22+ pre-identified companies
- Three small business partners have been engaged on the initial Mobilization Task Order



Coalition and Force Contributing Nation Partners Participation

Leverage support from Coalition Partners and Force Contributing Nations:

- Key Coalition Partner has been identified to provide critical security services in support of the program
- Additional CP/FCN partners, with proven performance on other Lucent programs, will be aligned to support the ICRP
- Continued emphasis on leveraging Lucent global supply chain CP/FCN partners in fulfilling program requirements



Iraqi Partner Participation

Use of Iraqi business and knowledge transfer are key requirements

- Expected use of Iraqi-owned, de-Baath partners
- Knowledge transfer is required
- References and relevant experience are mandatory
- Includes Commercial Registration Certificate in Iraq
- Includes documentation from the Iraq Committee certifying that the subcontractor is approved through the de-Baathification qualification process

Lucent Technologies – Subcontractors Registration

To register as a potential Lucent subcontractor:

www.lucent.com/iraq

Provides details on web-based portal for subcontractors

- Registration process
- Project-related competencies
- Certification
- Background



Lucent's Employment Opportunities

For information about current job opportunities with Lucent:

www.lucent.com/jobs

Click on Iraq Reconstruction



Lucent Technologies Subcontractor Conference

**Thank you for your interest in
Lucent Technologies
Iraq Communications
Reconstruction Program**

Please visit our website

(www.lucent.com/iraq)

**for more information and to register
as a potential subcontractor**