



THE U.S. DEPARTMENT OF COMMERCE AND THE
NATIONAL FOREIGN TRADE COUNCIL INVITE YOU TO



OPEN THE BANKS

A CONFERENCE ON PROVIDING SOLUTIONS AND CREATING OPPORTUNITIES
FOR U.S. COMPANIES AT THE MULTILATERAL DEVELOPMENT BANKS

Monday, April 25, 2005

9:00am to 5:00pm (Registration starts at 8:00am)

U.S. DEPARTMENT OF COMMERCE – MAIN AUDITORIUM

14th Street & Constitution Avenue NW, Washington, D.C. 20230

- 8:00am-8:45am** Registration and Continental Breakfast
- 9:00am-9:05am** Introduction of the Trade Advocacy Center and the MDBs
Daniel Bloom, *Director*
- 9:05am-9:15am** The Honorable Rhonda Keenum, *Acting Under Secretary for the
International Trade Administration, Assistant Secretary for Trade
Promotion and Director General for the U.S. & Foreign Commercial
Service*
- 9:15am-10:45am** ***Senior Commercial Officers at the Multilateral Development Banks will
discuss their role and provide an overview of their respective Banks.***
- Panelists: Gene Harris, *Senior Commercial Officer
African Development Bank*
Frank Foster, *Senior Commercial Officer
Asian Development Bank*
Alice Davenport, *Senior Commercial Officer
European Bank for Reconstruction and Development*
Brian McCleary, *Senior Commercial Officer
Inter-American Development Bank*
Will Center, *Senior Commercial Officer
World Bank*
- Moderator: Diane Willkens, *President and CEO, Development Finance International*

- 10:45am-11:30am** *A view on MDB procurement procedures and procurement guidelines.*
 Panelists: James Adams, VP, Operations Policy and Country Services, World Bank
 Armando Araujo, Director of Procurement, The World Bank
 Manuel Rapoport, Manager, Development Effectiveness and Strategic Planning Department, IDB
 Christian Gómez, Deputy Manager, Development Effectiveness and Strategic Planning Department, IDB
 Moderator: Susana Florian, Senior Vice-President, Parsons Brinckerhoff
- 11:30am-12:30pm** *The U.S. Executive Directors' perspective on the strategic direction of the MDBs, how the Banks are improving governance and transparency in less-developed countries, and advancing U.S. procurement opportunities.*
 Panelists: Ambassador Cynthia Perry, U.S. Executive Director
 African Development Bank
 Ambassador Paul Speltz, U.S. Executive Director
 Asian Development Bank
 Peter Wisner, Desk Officer, U.S. Department of the Treasury
 European Bank for Reconstruction and Development
 The Honorable Hector Morales, U.S. Executive Director
 Inter-American Development Bank
 Katerina Ntep, Advisor to the U.S. Executive Director
 World Bank
 Moderator: R. Michael Gadbaw, Vice President, Sr. Counsel for GE
 International Law & Policy
- 12:30pm-2:00pm** Lunch
- 2:00pm-5:00pm** SCO and Advocacy Center Hands-on Counseling Sessions

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