

## U.S. Exports to Colombia: A State Perspective

The United States exported \$8.6 billion in merchandise to Colombia in 2007, up from \$3.8 billion in 2003. That was a 128 percent increase over the 2003–07 period, well above the 61 percent increase in U.S. exports to the world. Colombia was the 26th largest market for U.S. goods in 2007, out of a total of 229 markets.

Twenty-three states exported more than \$50 million in goods to Colombia in 2007. Fifteen of these states exported goods worth more than \$100 million, and two exported merchandise worth more than \$2 billion.

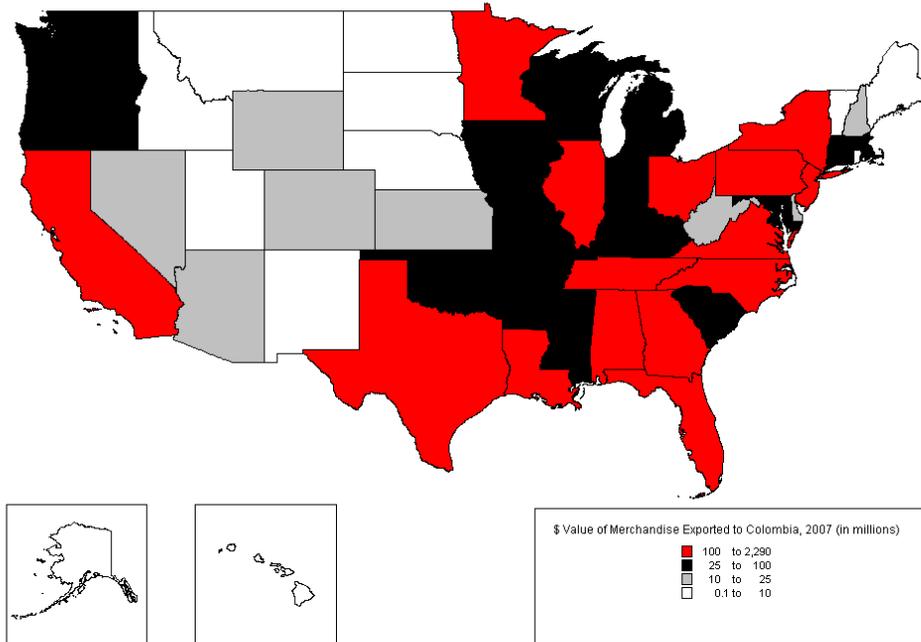
Texas and Florida were the top state exporters to Colombia in 2007. Texas recorded merchandise exports of \$2.3 billion to Colombia, while Florida recorded shipments of \$2.1 billion. Together, these two states accounted for 51 percent of total U.S. goods exported to Colombia in 2007.

Other states that posted significant export totals to Colombia in 2007 were Louisiana (\$857 million), California (\$321 million), Illinois (\$310 million), Georgia (\$183 million), North Carolina (\$181 million), Alabama (\$156 million), Tennessee (\$151 million), and Ohio (\$133 million).

Forty-six of the states increased their merchandise exports to Colombia from 2003 to 2007. Texas recorded the largest dollar increase, boosting shipments to Colombia by \$1.5 billion—from \$818 million in 2003 to \$2.3 billion in 2007. Other states with noteworthy increases in export value to Colombia over the 2003–07 period were Florida (up \$1.0 billion), Louisiana (up \$482 million), Illinois (up \$216 million), and California (up \$181 million).

Manufactured goods made up 85 percent of U.S. merchandise exports to Colombia in 2007. Basic chemicals were the largest manufactured export category, with \$1.0 billion, or 12 percent of total U.S. shipments of merchandise. Other significant manufactured export categories were computer equipment (\$728 million); agricultural and construction machinery (\$690 million); resin, synthetic rubber, and synthetic fibers and filaments (\$459 million); and general purpose machinery (\$296 million).

### 30 States Exported \$25 Million or More to Colombia in 2007



Prepared by the Office of Trade and Industry Information, International Trade Administration, U.S. Department of Commerce.

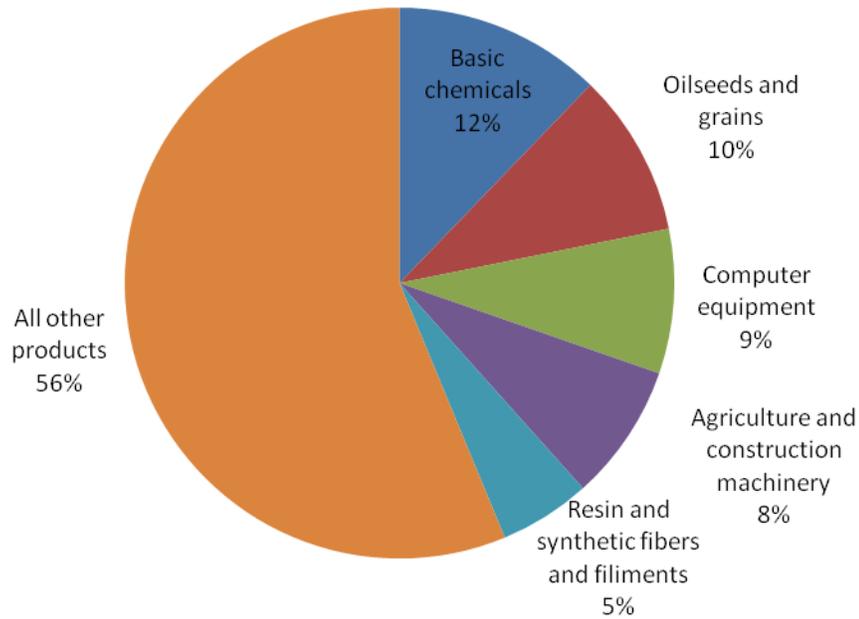
The United States also exported significant amounts of unprocessed agricultural commodities to Colombia in 2007. Shipments of unprocessed oilseeds and grains totaled \$824 million, accounting for 10 percent of total U.S. exports to Colombia.

In dollar terms, the leading growth category among manufactured exports to Colombia was basic chemicals. Export shipments of these products nearly doubled during the 2003–07 period, growing from \$540 million to \$1.0 billion, an increase of \$504 million. Other manufactured export categories that registered large dollar growth during this period were agriculture and construction machinery (up \$462 million); computer equipment (up \$403 million); resin, synthetic rubber, and synthetic fibers and filaments (up \$276 million); and petroleum and coal products (up \$190 million).

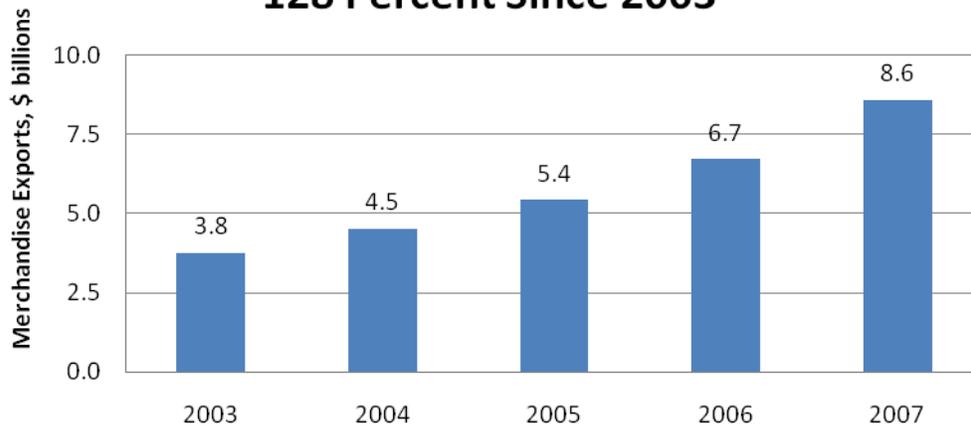
In percentage terms, the fastest-growing categories among U.S. manufactured exports to Colombia were railroad rolling stock; leather and hide tanning; veneer, plywood and engineered wood products; sawmill and wood products; and furniture related products. All of these rose by more than 590 percent from 2003 to 2007.

## Basic Chemicals Is the Largest Category of U.S. Exports to Colombia

\$8.6 Billion in Merchandise Exports in 2007



## U.S. Exports to Colombia Have Increased 128 Percent Since 2003



### Texas Recorded the Biggest Growth in Exports to Colombia from 2003 to 2007

